

Finish reduces lead times and helps eliminate logistical challenges.

"In today's evolving marketplace, businesses are looking to streamline processes, decrease costs and increase profits. With its full-service supplier approach, Fab + Finish helps customers achieve those goals," said Lance Gotfredson, vice president of sales for Finishing Dynamics. "Through this program, Finishing Dynamics is providing customers with a single point of contact throughout the entire process—fabrication to finish—enabling us to offer superior service and decrease customer hassles. We are committed to providing customers with the highest level of service and feel that the expansion of Fab + Finish will help our customers take their projects to the next level."

Once the customer has provided a purchase order and fabrication drawings for their project, Fab + Finish obtains and fabricates the materials and applies coatings per customer specifications. For an environmentally safe finish option, Fab + Finish offers powder coating for metal (aluminum, steel or stainless) in a standard color package or custom colors. Using its new "arrive alive" packaging, Fab + Finish can also ship the finished product directly to the job site.

BETCO hires national accounts manager

Bob Boilini has joined BETCO Inc., Statesville, N.C., as national accounts manager. Boilini will use his experience in the industry to expand BETCO's markets in the self-storage industry.



Bob Boilini

Boilini began his career in the metal building industry in 1979 as an estimator for a pre-engineered metal building manufacturer. Since that time, he has worked in several industry capacities, including steel building components and self-storage systems.

ALL Erection & Crane's international director

ALL Erection & Crane Rental Corp., Cleveland, has appointed Scott Russell as director of international operations. Russell is charged with developing and maintaining high-level customer relationships with global companies to leverage opportunities for business development. Russell brings 20 years' experience in the equipment business,

offering expertise in international logistics assistance, which includes creating and utilizing methods for consolidating shipments overseas. His responsibilities also include recommending appropriate equipment for all international projects.



Scott Russell

New company has VP/GM

Ken Swartz, general manager of Rudolph/Libbe Cos.' Detroit office, has been named vice president and general manager of Winter RLG Industrial Construction, a full-service industrial construction and maintenance company formed by Winter Construction of Atlanta and Rudolph/Libbe's two subsidiaries, Rudolph/Libbe Inc. and GEM Inc., both of Walbridge, Ohio. Swartz will continue to serve as general manager of Rudolph/Libbe's Detroit office.



Ken Swartz

Management shuffle at Wickersham

Wickersham Construction & Engineering Inc., Lancaster, Pa., has named Albert L. Mauger chair of its board of directors and appointed Bradford B. Smith president of the company. David A. Nace was appointed executive vice president. The three men have co-owned Wickersham since 1989. In addition to their management responsibilities, they each serve as project managers for a variety of clients.



Albert L. Mauger

Coleman is sales rep for JL Industries

Bloomington Minn.-based JL Industries Inc., a division of Activar Construction Products Group, has promoted Carl Coleman to regional sales representative.

Coleman has been a customer service representative for more than two



Carl Coleman

years. He will handle accounts in the Midwest, including Minnesota, Wisconsin, North and South Dakota, Nebraska, Arkansas, Missouri, Oklahoma, Iowa, Montana, Idaho and Wyoming.

AEC elects vice chairman

Duncan Crowdis, president of Bonnell Aluminum in Newnan, Ga., has been elected vice chairman of the Aluminum Extruders Council, Wauconda, Ill. Crowdis joins three other members of the AEC board of directors' executive committee, including Chairman Thomas Schabel, CEO of Alexandria Extrusion Co. in Alexandria, Minn.; at-large member Curt Rone, CFO of The Loxgreen Co. in West Columbia, S.C.; and Immediate Past Chairman Craig Werner, president of Werner Extrusion Solutions in Lake Forest, Ill. Crowdis has been on the AEC board and held the position of extruder director since 2006. Traditionally, the vice chairman moves forward to the position of AEC chairman after serving a two-year term. Crowdis, a 35-year veteran of the aluminum industry, has held various positions, including those in technical, operations, marketing, sales and general management.



Liberty's Partner Site offers convenience

Memphis, Tenn.-based Liberty Building Systems has developed a new Web site to provide convenience to customers by placing all important order information in one location. After creating an account on the Partner Site, Liberty's customers can check the status of their orders 24 hours a day, seven days a week. Materials available on the Liberty Partner Site include project tracking from order to delivery, shipping notifications, account statements and invoices. Additionally, customers can view project drawing files, download the files, make changes and send them back to their project managers all via their password-protected accounts. Future